

2015

Bulk Const Screws

Bronze Star 9 3"

Sold in: 1 lb and 5 lb jars

When you are Buying and Selling Bulk Construction Fasteners you need software that can bring in a **1200 lb palette of fasteners** and convert that purchase into a saleable package.

For this example we have bought Bronze Star Screws 9 "3" in a palette that has 1200 lbs of screws. When you buy, ProTrac will use the Palette cost and when you sell it ProTrac will convert the product so you can sell by the lb.

With ProTrac you can sell 1 screw, a pound of screws or 30 lbs of screws.

ProTrac will keep an accurate count.

This document is aimed at selling bulk screws that you have prepackaged.

OPTION

ProTrac can also track screws or bolts in what is known as a "LOT Tracking" – If you sell bolts that have to be a specific hardness, you can track them with ProTrac's LOT software. This lets you keep track of a series of bolts from a specific vendor. If something is wrong with that fastener you can easily identify who know has purchased them from you.

800-711-7374

Mel Carney
Professional Data Systems, Inc.
1/1/2015



Bulk Const Screws Bronze Star 9 3"

PRO-Inventory Pg2
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Inventory Pg2
PRO
ProTrac(R) 8.22.03
MDC
ivm0002

P/L-Item#: IHW BTX 9 3	Resv AO: 0	QAVL: 5700	QOH: 5700
Desc: BRONZE STAR 9 3	AO BO: 0	Resv: 0	OnOrd: 10
CONSTRUCTION SCREWS BULK	OnOrd AO: 0	CBO: 0	VBO: 0

Last Sale:	Last Recvd: 12/08/2011	PO: 1230	
OEM#:		UOM: EA	MIN: 20
Country:		ConvFact: 1,200	MAX: 30
Active: Yes	Stocked: Yes	Price Per: 1	Order Guide: 25
Std Pack: EA	StdPkQty: 1	Volume: 0.00	Unit Qty: 1
Ord By S/P: No		Weight: 1,200.0000	Reord Qty: 1
POS Serial: No	Purch Serial: No	Ex OPC: No	New Order Qty: 0

BTX 9 3 - Qty on Hand and Available 5,700
Last Received 12/08/11 on PO 1230
ProTrac converts the Palette purchase to a sell Unit of measure of "1" lb and that is how ProTrac has this item priced
The distributor wants a Minimum of 20 Palettes in inventory and a Maximum of 30 palettes - The Order Guide or Optimum number of Palettes on hand should be 25

Next	Prev	F5/Srch	Browse	Edit	PO's
QtyCmnds	Serial	1)Pg1	3)Pg3	4)Pg4	9)Price

ESC=Exit

Edit this inventory item

If you were to order this product today the minimum would be 20 palates or 24,000 lbs

Each Fastener Nail or Screw would have its base unit for buying and selling established. Once set up, you seldom have to touch the information. Just buy and sell and ProTrac will take care of the item's information. If your vendor has minimum poundage, units, or dollars that have to be on their order, ProTrac manages this process.

Now the Screw has been set up it is time to create a kit for a 1 lb and 5 lb product to get this product out the door.

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When you set up a kit item in ProTrac you would next go to create a kit in ProTrac's Utility Program. The Kit Utility program is displayed at the top of the next Page.

ProTrac has both a "K" kit to sell the jar of screws or you can set up a "G" with sale items that you are fire-sale-ing, but still have to account for in ProTrac.

PRO-Inventory Pg1
Inventory Pg1 PRO ProTrac(R) 8.22.03 MDC ivm0001

P/L-Item#: IHW BTX BRONZE STAR 5 Resv AO: 0 QAVL: 1 QOH: 1
 Desc: BTX BRONZE STAR 5 LB BULK AO BO: 0 Resv: 0 OnOrd: 0
 OnOrd AO: 0 CBO: 0 VBO: 0
 UPC: CoreQty: 0 DefQty: 0
 Vend Itm#: OnHand Value @ Sys Cost: 7.00
 OEM#: Date: 12/07/2011 Last Edit: 12/08/2011 By: MDC
 BinLoc: Use Bins: No
 Class: CONST Use Lots: No Tax Cd: T Std Pack: EA
 SubClass: BULK Comm Item: Yes Real Item: Yes StdPkQty: 1
 Beg Year: 0000 End Year: 0000 Comm%: 4.30 Labor: No Vendor#: 160
 Active: Yes Stocked: Yes Kit Item: K UOM: EA
 Published: No Pop Cd: NewOrd Qty: 0
 Notes:
 Web Site:

Next Prev F5/Srch Browse Add Edit Delete M Loc Class Ven Itm Exit

This is the price page for this kit item. Note, you can sell the same kit to a different customer at their price.

The Standard Cost was arrived after the KIT set up is done.

In this case the KIT includes

- the Screws
- A jar that holds 5 lbs of screws
- And a labor cost of .37

PRO-Inventory Pricing
Inventory Pricing PRO ProTrac(R) 8.22.03 MDC ivm0007

P/L-Item#: IHW BTX BRONZE STAR 5 Resv AO: 0 QAVL: 1 QOH: 1
 Desc: BTX BRONZE STAR 5 LB BULK AO BO: 0 Resv: 0 OnOrd: 0
 OnOrd AO: 0 CBO: 0 VBO: 0
 Prc Chg Date: 12/12/2011 By: MDC CoreQty: 0 DefQty: 0
 Inv Import Dt: By: ConvFact: 1 Promo Price: 0.00
 Spec Ord Dep: 0.00 Price Per: 1 Promo Active: No Type:
 Hand Chg: 0.00 Stocked: Yes Std Pack: EA Std Pk Qty: 1
 Ex Auto Prc: No Active: Yes
 List: 14.01 REMODEL: 12.61 Std Cst: 7.0040
 JOB: 11.67 DIST: 11.91 Current Cost: 0.0000
 PRICE A: 13.31 BRANCH: 7.00 Avg Cst: 7.7500
 PRICE B: 11.67 BRANCH 2: 7.00 Last Cst: 0.0000
 PRICE C: 12.61 LVL 3A: 14.01 Freight Cost: 0.7500
 CNTRACTR: 12.61 CoreSell: 0.00 CoreCost: 0.00

Next Prev F5/Srch Browse Edit Index
 1)Rpt 2)Util 3)PrcBrk 4)PrcBrk Exit

ESC=Exit

The standard cost for 5 lbs of the BTX Bronze Star is 7.004 the Average Cost is 7.75 including .75. a lb for Freight Each of the prices is pre-calculated by ProTrac per management's Pricing levels.

Bulk Const Screws Bronze Star 9 3"

PRO-Kit Maint
 Kit Maint PRO ProTrac(R) 8.22.03 MDC KR0001
 Kit Item: IHW BTX BRONZE STAR 5 Kit Type: K
 Description: BTX BRONZE STAR 5 LB BULK

Seq	P/L	Item Number	Description	Print	Per Kit	Std/AvgCost	Core Cost
1	IHW	PLASTIC JAR	PLASTIC JAR FOR 5LBS	No	1	1.2500	0.00
2	IHW	BTX 9 3	BRONZE STAR 9 3	No	5	5.3750	0.00
3	ZZZ	LABOR CHARGE	LABOR CHARGE	No	1	0.3790	0.00

This is a very simple KIT and very easy to set up. Once set up it can be changed or added to, depending on your configuration
Note: When your costs change, ProTrac will give you a warning that the cost has changed and you would tell ProTrac if you want it to update the costs represented here and in the Kit file.

This kit is set up for a Jar, 5 lbs of BTX Bronze Star Screws, and 37 cent cost of labor.

Next Prev Create Copy Add Edit Exit
 Browse 1) Rpts 2) Notes 3) Pick UnAlloc Delete

ESC=Exit

Enter data or press ESC to end

ProTrac knows when a product is a kit and will ensure that the proper steps are taken to maintain a tight inventory control of both the screws and any products that are in the kit.

Note that there are no 5 lb Kits made at this time. If you use our assembly process, you can pre-make these kits and have them on the shelf

PRO-POS Part 2
 POS Part 2 PRO ProTrac(R) 8.22.03 MDC pos0009
 Acct No: 14THST01 Phone: (972)963-5689 Order No: 5267 Order Type: P
 Name: 14th St Construction Ship Name: 14TH STREET AIRCRAFT

P/L	Item Number	Description	T	Qty	SellPrice /	CoreSell	Extended	T
IHW	BTX BRONZE STAR 5	BTX BRONZE STAR 5 LB BUS		20	14.01	0.00	280.20	N

As soon as the line was accepted by ProTrac the drop down box appears. There are no KITS made up and ProTrac wants to know if you want to create more KITS

Line: 1 Of: 1
 Desc: BTX BRONZE STAR 5 LB BULK
 List 14.01 Notes: N
 Stocked: Yes
 QOH: 0 AVAIL: 0
 QOO: 0 VBO: 0 CBO: 0

Question
 Inventory quantity available for kit item, IHW BTX BRONZE STAR 5 is: 0.
 Create more kits?
 Yes No

CM%: 0.00
 Save Sort Cancel Back Finish

TAB/BACK-TAB=Navigate, RETURN=Complete Line, F8=Item Browse

Enter data or press ESC to end.

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Concept: A Kit is normally made outside of the normal item picking area. A Picking ticket is created at the time it is keyed to give the warehouse time to prepare the KIT and to get it out with the rest of the order.

If there are other items on the order the sales rep would keep on keying those lines on the order. ProTrac will create a 2nd pick ticket for non-Kit products.

KIT COMPONENT PICKING SLIP						
Professional Data Systems, Inc 644 SE Bayberry					12/13/2011 147	
LEES SUMMIT, MO 64063 (816) 554-3010						
Special Instructions for Kit: IHW BTX BRONZE STAR 5 BTX BRONZE STAR 5 LB BULK						
Item	P/L	Item Number	Description	Bin Loc	Qty Needed	Qty Avail Picked
1	IHW	PLASTIC JAR	PLASTIC JAR FOR 5LBS		20	939
2	IHW	BTX 9 3	BRONZE STAR 9 3		100	5,700
3	ZZZ	LABOR CHARGE	LABOR CHARGE		20	0
Totals:					140	

ProTrac creates the KIT Pick Ticket. Once the pick ticket is created the Sales person can go on adding items to the order.

This order was only for the 20 – 5 lb jars of nails.

Note: the Kit is not mentioned on the invoice just the line of inventory.

This same process is used no matter if the KIT has 2 items or 25 items in the kit.

Once it has been set up, you can forget it and let ProTrac maintain your cost of the item. If the price has changed for any one of the items, ProTrac would ask you, in Order Entry, if you wanted to update the cost.

FREEDOM DISTRIBUTION INC P.O. Box 538 1725 SHAWNEE DRIVE SHAWNEE MISSION, KS 66215			DATE: 12/13/2011 TIME: 11:42:00 ACCT NO: 14THST01 TERMS: 2*10 NET30 SLS ID: MDC SLS REP: Bud PO NUM: 5564 SHIP VIA: Customer Pickup		
Phone: (913)570-7485 Fax: (913)570-7488 BILLED AT LEES SUMMIT, MO LOCATION 16			TAX EXEMPT#: Y98-556 PAGE: 1 ORDER: 5267 INVOICE: 2723		
SOLD TO: 14th St Construction 7415 W TEXAS AVE GRAND PRAIRIE, TX 75050			SHIP TO: 14TH STREET AIRCRAFT Dept 0414 GRAND PRAIRIE, TX 75050		
JOHN MILLARD			PH: (972)963-5689 FAX: (972)963-2245 I N V O I C E		
PL	ITEM NUMBER	DESCRIPTION	*---QUANTITY---	YOUR	EXT
			ORDER SHIP B/O	PRICE	AMOUNT
IHW	BTX BRONZE STAR 5	BTX BRONZE STAR 5 LB	20 20	14.01	280.20M
THANK YOU FOR YOUR PURCHASE OUR NEW HOURS ARE 7:00AM TO 5:30PM					
Pay \$274.60 if paid by 12/23/11. Total due by 01/12/12.				SUB TOTAL: 280.20	
WEIGHT: .00 TAXABLE: .00					
TENDER: .00 CH NON-TAX: 280.20					
CHANGE: .00 LABOR: .00				TAX: .00	
RECEIVED BY				Delivery .00	
S TST PRO				INV TOTAL: 280.20	

The Line on the invoice does not show labor or product charges - Just the description, number of jars and a final price for 20 jars of bulk screws

We have worked to keep this process as simple as possible to ensure that every kit was properly costed and priced and its inventory updated correctly